

EXHIBITOR

SERVICE MANUAL

Studio Owner
UNIVERSITY®

★ *More Than Just Great Dancing!* ★
AFBANDANCE Studios

PARADISE POINT RESORT—SAN DIEGO, CA

February 12-14, 2024





702 South A Street—Mt. Shasta, CA 96067
Toll Free: (833) 784-EXPO (3976)
Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
February 12-14

TABLE OF CONTENTS

| | |
|-----------------------------|-----|
| Introduction | 1 |
| Show Facts | 2 |
| Shipping Information | 3-4 |
| Shipping Labels | 5-6 |
| Material Handling & Fees | 7 |
| Hand Carry Policy | 8 |
| Outside Labor | 9 |
| Hotel Information | 10 |
| Fire Department Regulations | 11 |



702 South A Street—Mt. Shasta, CA 96067
Toll Free: (833) 784-EXPO (3976)
Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
February 12-14

Dear Exhibitor,

It is with great pleasure that we inform you that we have been selected as your official General Services Contractor for the upcoming 2024 MTJGD STUDIO OWNER UNIVERSITY—at Paradise Point Resort in San Diego, CA. We look forward to assisting you to ensure your participation in the conference is a successful one.

Please review the following information sheets. **IT IS VERY IMPORTANT THAT YOU CAREFULLY REVIEW THIS SERVICE MANUAL.** The following pages contain general conference information and information on the Expo Services provided by Century .

You can order any Expo Services that you are in need of here:

[ORDER EXPO SERVICES](#)

You may order any additional electrical and internet items you are in need of below

NOTE: Studio Owner University will be providing ONE 20amp electrical drop at each 8' x 10' booth space AND there is general wifi access in the ballroom.

[ORDER ADDITIONAL ELECTRICAL OR INTERNET ITEMS HERE](#)

Please note, for “Discount” pricing all expo service orders MUST be submitted by the deadline date of **MONDAY— JANUARY 29, 2024.**

Each 8' x 10' booth space is equipped with 8' **BLACK** back drape and 3' **BLACK** side divider drape and

- (1) 6' Skirted Table (**BLACK** Skirt)
- (2) Chairs
- (1) Trash Can
- (1) 7" x 44" ID Sign
- (1) 5 Amp Electrical Outlet

We look forward to helping you have the most successful show possible. Please do not hesitate to contact us for any reason.

Sincerely,
Robin Mount-Ming & Drew Maughan

Home Office

(833) 784-EXPO (3976)

Robin Mount-Ming

robin@centuryexposervices.net
(714) 981-5966

Drew Maughan

drew@centuryexposervices.net
(714) 981-5965



702 South A Street—Mt. Shasta, CA 96067
 Toll Free: (833) 784-EXPO (3976)
 Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
 February 12-14

SHOW QUICK FACTS

Exhibitor Set and Dismantle Information

| | | |
|----------------------------|-----------------------------|--------------------|
| Exhibitor Move In & Set-Up | Monday—February 12, 2024 | 9:00 am — 1:00 pm |
| Exhibitor Dismantle | Wednesday—February 14, 2024 | 9:30 am — 11:30 am |

Exhibit/ Schedule

| | | |
|-------------------------------|--|---|
| Monday— February 12 | | |
| 9:00 am to 1:00 pm | | Move In and Set Up |
| 4:45 pm | | Exclusive Vendor Welcome with Alana Hess |
| 5:00 pm to 7:00 pm | | Mix and Mingle Vendor Booths Open |
| Tuesday— February 13 | | |
| 7:30 am to 9:00 am | | Vendor Booths Open Vendor Appointments |
| 11:45 am to 1:15 pm | | Vendor Booths Open Provided Lunch |
| 3:45 pm to 5:30 pm | | Vendor Booths Open Vendor Appointments |
| Wednesday— February 14 | | |
| 7:30 am to 9:00 am | | Vendor Booths Open Vendor Appointments |
| 9:30 am to 11:30 am | | Breakdown and Move Out |



702 South A Street—Mt. Shasta, CA 96067
Toll Free: (833) 784-EXPO (3976)
Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
February 12-14

CONFERENCE SHIPPING INFORMATION

ADVANCE SHIPMENTS

Rates Include:

- Unloading of crated material at warehouse
- Storage for up to 30 days in warehouse
- Reload materials onto trucks to deliver to show site
- Unloading of materials at show site and deliver to your booth
- Removal of empty containers from your booth, storage of “empties” during show and returning at show close
- Reloading of material onto requested outbound transportation

Advantages:

- 30 day window for receipt of materials
- All materials in your booth prior to your arrival

Exhibitors should label and consign shipments as follows:
(You may use the EXHIBITOR shipping label provided on pg. 5 OR if you have SWAG BAG items to send—please use the SWAG BAG shipping label on pg. 6)

TO: (name of exhibitor and booth #)

FOR: MTJGD Studio Owner University 2024

C/O: CENTURY EXPO SVCS. c/o CTC COMMERCIAL TRANS
1222 Innovative Drive
Suite 120
San Diego, CA 92154

ADVANCE SHIPMENT DEADLINE:

FRIDAY
February 9, 2024

Any shipment arriving after this date will be charged a \$300 delivery fee to show site as well as 30% Material Handling surcharge

Exhibitors may **NOT** ship directly into the show venue. If you are shipping freight to the show you **MUST** ship to the Advance Warehouse. Shipments will be held for a maximum of 30 days. Freight will be delivered from the Advance Warehouse directly to your booth.

*If you plan on bringing your shipment in a Personally Owned Vehicle (POV) you must contact Drew at drew@centuryexposervices.net PRIOR to Friday February 9, 2024



702 South A Street—Mt. Shasta, CA 96067
 Toll Free: (833) 784-EXPO (3976)
 Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
 February 12-14

CONFERENCE SHIPPING INFORMATION continued...

OUTBOUND SHIPPING

Booth spaces must be cleared by 1:30pm – WEDNESDAY February 14, 2024. Any and all materials remaining on the show floor will be forced off the floor and transferred to the warehouse via Century Expo Services at the exhibitor's expense—See Material Handling & Fees (Page 7).

NOTE: If you plan on having your carrier pick up from the venue, they must be checked in with a Century representative by 12:00pm—Wednesday February 14, 2024.

Blank Bills of Lading and outbound shipping labels will be available at the Century Expo service desk at the end of the event.

IMPORTANT SHIPPING FACTS

- Loose and Uncrated/Unboxed Materials will NOT be accepted
- Century Expo Services shall not be responsible for loss, theft, or disappearance of exhibitor's materials after they have been delivered to exhibitor's booth
- To ship EXHIBIT materials to the Advance Warehouse please use the enclosed pre-printed labels (Page 5) or click [HERE](#) to fill out your label on line
- To ship SWAG BAG materials to the Advance Warehouse please use the enclosed Pre-printed label (Page 6) or click [HERE](#) to fill out your label on line

SURCHARGES

- A 30% Material Handling surcharge will be assessed for retrieval of exhibitor properties sent directly to the hotel shipping and receiving department.
- Shipments received at the warehouse after posted deadline date of February 9, 2024 will be charged a delivery fee of \$300 per shipment in addition to a 30% Material Handling surcharge
- If exhibitor's carrier does not check in by 12 pm on Wednesday—February 14, 2024, Century will transport the shipment to our local warehouse at the rate of \$150/ cwt (200# minimum) at the exhibitor's expense and MUST be picked up by Monday—February 19, 2024 to avoid storage charges

FEDEX & UPS

Century will be available to drop pre-paid shipments at FedEx/ UPS at a cost of \$1.50/ lb (minimum of \$50/ drop)

USE THESE SHIPPING LABELS AS THEY WILL EXPEDITE HANDLING: Place at least one label on each item being shipped

MTJGD

EXHIBITOR

SHIPMENT

STUDIO OWNER UNIVERSITY 2024

EXHIBITOR: _____

BOOTH #: _____ **CENTURY EXPO SVCS. c/o CTC COMMERCIAL**
1222 Innovative Drive – Suite 120
San Diego, CA 92154

SHIPMENTS MUST ARRIVE BY: FRIDAY – February 9, 2024

CARRIER: _____ **PIECE #** _____ **OF** _____

*Certified weight tickets are required for all large shipments.
Fedex and UPS labels are considered weight tickets
for smaller shipments.



Century
EXPEDIT TRANSPORTATION • SNOW SERVICES

USE THESE SHIPPING LABELS AS THEY WILL EXPEDITE HANDLING: Place at least one label on each item being shipped

MTJGD

SWAG BAG

**SHIPMENT
STUDIO OWNER UNIVERSITY**

2024

**CENTURY EXPO SVCS. c/o CTC COMMERCIAL TRANS
1222 INNOVATIVE DRIVE – SUITE 120
SAN DIEGO, CA 92154**

VENDOR / SHIPPING COMPANY: _____

SHIPMENTS MUST ARRIVE BY: FRIDAY – February 9, 2024

CARRIER: _____ **PIECE #** _____ **OF** _____

*Certified weight tickets are required for all large shipments.
Fedex and UPS labels are considered weight tickets
for smaller shipments.





702 South A Street—Mt. Shasta, CA 96067
 Toll Free: (833) 784-EXPO (3976)
 Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
 February 12-14

MATERIAL HANDLING & FEES

All charges are per cwt (100 lbs.) and are rounded up to the next 100 lbs. There is a 200 lb. minimum charge per shipment. Century will receive advance crated shipments at the warehouse and will provide up to 30 days storage prior to the show (January 9—February 9, 2024). Century will provide delivery to booth, storage of empty packing materials, and will return outbound shipments to the loading dock when carriers arrive.

ADVANCE SHIPMENTS TO WAREHOUSE

\$165.00 / 100 lbs. (200 lb. min.)

SMALL PACKAGE FEES

Any individual package or multiple packages that are received at the same time that weigh a total of 100 lbs. or less will be charged a “Small Package Fee” of \$95.00—surcharges are applicable.

OTHER FEES

Shipments received at the warehouse after posted deadline date will be charged a delivery fee of \$300 per shipment in addition to a 30% Material Handling surcharge

PLEASE DO NOT Ship your materials directly to PARADISE POINT RESORT!

- A 30% surcharge will be assessed for any shipment sent directly to the hotel shipping and receiving dept.
- If exhibitor's carrier does not check in by 12pm on Wednesday—February 14, 2024 Century will transfer the shipment to the CENTURY warehouse at a cost of \$150.00/ 100 lbs. (200 lb. minimum) - Any freight transferred to the warehouse MUST be picked up by Monday—February 19, 2024.



702 South A Street—Mt. Shasta, CA 96067
 Toll Free: (833) 784-EXPO (3976)
 Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
 February 12-14

HAND CARRY POLICY PERTAINING TO THE TRANSPORTING OF MATERIALS INTO AND OUT OF THE EXHIBIT HALL

Exhibitors may hand carry exhibit materials into and out of the exhibit hall as long as they adhere to the following rules:

- All materials must be carried by hand by one (1) person in one (1) trip. The use of wheeled carts, hotel luggage racks or dollies are not permitted
- The freight doors are off limits. All hand carry items must be brought into the exhibit hall using the front entrance to the exhibit hall
- There will be NO access to the loading docks during move-in or set up of the conference
- If you are unable to hand carry items through the front doors of the exhibit hall, Century labor must be obtained to move freight into the exhibit hall*
- A 200# maximum is the limit for hired labor and is limited to one trip per exhibitor. If the exhibitor's freight exceeds the 200# maximum or takes more than one trip, the exhibitor will be charged according to our Material Handling Policy
- Exhibitors must sign in at the Century Expo Services desk to obtain labor service.

* The cost for labor is:

\$146.00—if unloading is performed between the hours of 8:00am and 4:30pm
 Monday through Friday

\$219.00—if unloading is performed prior to 8:00am or after 4:30pm
 Monday through Friday, all day Saturday, Sunday and all holidays.



702 South A Street—Mt. Shasta, CA 96067
Toll Free: (833) 784-EXPO (3976)
Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
February 12-14

INTENT TO USE “NON-OFFICIAL” SERVICE CONTRACTOR FOR I & D LABOR

DEADLINE: MONDAY—January 29, 2024

In the event an exhibitor plans on utilizing a service contractor other than CENTURY to handle the installation and dismantle of their exhibit, the exhibitor must complete and submit our “NON OFFICIAL SERVICE CONTRACTOR for I&D LABOR” form on our website (located on the Upcoming Events page under the The MTJGD Studio Owner University 2024 section) or [HERE](#)

If in fact, this form is not received in the Century office by the deadline date of **January 29, 2024** the “Non-Official” Contractor will NOT be permitted to service your exhibit.

A current Certificate of Insurance showing General Liability Coverage and Workman’s Compensation valid in NEVADA naming CENTURY as the “additional named insured and certificate holder” must be submitted at the same time as the form or they will not be allowed on the show floor.

The COI can be emailed directly to: robin@centuryexposervices.net

The Exhibitor’s “Non-Official” Contractor must coordinate all activity with Century. The show floor, aisles, loading docks, service and storage areas will be controlled by Century.

Century will not bill an Exhibitor’s “Non-Official” Contractor for charges incurred. However, the “Non-Official” Contractor will be responsible for all reasonable costs related to it’s operation, to include, but not be limited to: overtime pay for stewards, restoration of exhibit space to its initial condition, freight handling charges, etc. It will be the responsibility of the “Non-Official” Contractor to remove all tape, any bulk trash from the booth floor AND any bulk trash from the exhibit hall; skids, crates, etc. or be billed accordingly by Century.



702 South A Street—Mt. Shasta, CA 96067
Toll Free: (833) 784-EXPO (3976)
Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
February 12-14

HOTEL INFORMATION

Paradise  Point
San Diego's Island Resort

Paradise Point Resort & Spa
1404 Vacation Road
San Diego, CA 92109

To reserve your hotel room click the link below:

[Book Hotel Rooms Here](#)

The cost is \$249 per night plus taxes and fees.



702 South A Street—Mt. Shasta, CA 96067
 Toll Free: (833) 784-EXPO (3976)
 Direct: (714) 981-5966



Paradise Point Resort—San Diego, CA
 February 12-14

FIRE DEPARTMENT REGULATIONS

Dear Exhibitor,

We are pleased that you will be having your exhibit in our city, and we want to help you make it both safe and successful. Special attention must be given to many details, so we hope you will call the Fire Prevention Division for consultation.

To help you in planning your event, we offer some key information. Attention to these requirements will prevent problems. They apply to all public assemblies and exhibitions.

We will provide the required permit for assemblies of 100 or more people following review of a plan showing the capacity and location of aisles and exits which must be kept on display at the assembly.

Listed below are additional requirements to follow for safety:

- Install display or exhibit so as to not interfere with access to exits or visibility of exits, or of exit signs. Also, it is important not to block access to fire fighting equipment and/or emergency equipment.
- Use flame retardant materials for all displays, table covers, tablecloths, streamers, booths and decorations.
- We will assign an inspector to fire watch and first aid if deemed reasonable, with the individual compensated by the exhibit operator or promoter.
- Prior approval should be obtained before using an open flame lighting device.
- The required way to display vehicles inside a building is to disconnect the positive lead of the battery, drain the fuel tank to one-quarter tank or less, and tape or lock fuel caps; LP tanks should be removed from all vehicles. **WRITTEN NOTIFICATION OF PLANS TO BRING A VEHICLE ONTO THE SHOW FLOOR MUST BE MADE TO THE SHOW CONTRATOR AT LEAST FOUR(4) WEEKS PRIOR TO SHOW SET-UP SO THAT THE PROPER PERMITS CAN BE OBTAINED.**
- When LP gas is used, five pound non-refillable containers are permitted temporarily inside buildings for demonstration purposes, if spaced not closer than twenty (20) feet from each other, but no spare tank storage is allowed inside. All LP tanks must be removed from the exhibit floor each night.

NOTE: Smoking is NOT prohibited in the exhibit areas.